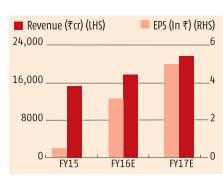


- With a strong portfolio across power transmission and distribution (T&D), and industrial equipment segments, the firm is well placed to benefit from revival in the economy
- Order intake at ₹2,290 crore, up 61 per cent year-on-year in the September quarter, provides confidence
- Orders driven by the solar and T&D segments, where huge investments are planned; annual market size for solar is ₹20,000 crore
- The principal reasons for underperformance (losses in the rural electrification business) have been addressed

ASHOK LEYLAND

Market price (₹)	94.8
Returns 1-year (%)	83.1
M−cap (₹ cr)	26,965
Debt–equity ratio(x)	2.8
PE FY17E	19.1





- Q2 volumes rose 47 per cent on replacement demand and pre-buying
- Lower input costs, improved product mix lead to better margins
- M&HCV market share to improve further by 430 basis points to 31.5 per cent in FY16
- New launches (heavy trucks) and stronger distribution will enhance portfolio
- Debt-equity ratio (excluding finance arm) at 0.7 times to fall further on lower working capital and asset sale

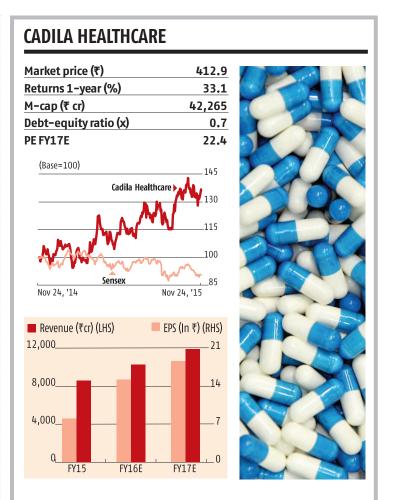
BERGER PAINTS

Market price (₹)	221.3
Returns 1-year (%)	24.4
M−cap (₹ cr)	15,347
Debt–equity ratio (x)	0.5
PE FY17E	33.9





- Berger has been increasing its market share in domestic decorative paints, cementing its number two position
- Capacity additions and premiumisation of products will drive volumes and margins
- Organised market for paints is expanding, led by customer preferences, and is a big positive for players like Berger
- Improving earnings growth could aid longer-term stock performance



- Strong top line growth and margin gains helped Cadila outperform peers in recent years
- Increase in prices and authorised generics launches in the US have led to higher growth in the past few quarters
- The US is expected to account for over half of its incremental sales
- Resolution of USFDA issues at its Moraiya plant will be a key trigger, as a large chunk of ANDAs are filed from here
- Bio-similars, inhalers, transdermals and vaccines will be the

CUMMINS INDIA



Market price (₹)

- Cummins has been reporting a mixed show, with strong domestic growth but lower export growth
- Led by favourable product mix, it has, however, sustained operating margins at 16.8 per cent, up 30 basis points in Q2
- Exports could see up to five per cent growth in FY16, but analysts see strong potential
- Analysts remain bullish due to the strong link between the company's growth with GDP growth, export potential and stricter emission norms

EICHER MOTORS







UltraTech remains

from a revival in

cement demand

It has added new

capacities across

regions to drive

volume growth

unlike its peers,

In spite of weak

in the recent

operating

which are witnessing

capacity constraints

demand and prices

quarters, has shown

relatively strong

best placed to benefit

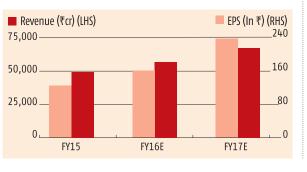
- Strong show, led by Royal Enfield (RE), with volume growth of 55 per cent and 28 per cent margins in Q2
- Margins expanded on operating leverage and lower commodity costs, and should hold firm
 While waiting periods to
- While waiting periods for RE have come down, growth for motorcycles continues to be strong
- On a high base, volume growth is pegged at 35 per cent, led by bigger network and portfolio
- M&HCVs to gain traction, as customer preference tilts towards Pro series trucks

MARUTI SUZUKI

Market price (₹)	4,640.5
Returns 1-year (%)	38.7
M-cap (₹ cr)	1,40,179
Debt-equity ratio (x)	0.1
PE FY17E	21.4



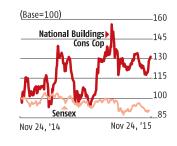
- Outperformed peers in FY16, with volume growth of 14 per cent vs industry's mere nine per cent
- Market share has risen 240 bps yearon-year to 47 per cent in FY16
- Market share to rise further on new launches, broader product portfolio and wider reach
 Volume growth,
- Volume growth, margin gains and pay commission boost have led analysts to upgrade earnings



NBCC

Market price (₹)	995.5
Returns 1-year (%)	31.3
M-cap (₹ cr)	11,945
Debt-equity ratio (x)	_
PE FY17E	26.2

1,006.8



995.5
31.3
11,945

NBCC to gain from huge opportunities in the construction space
Strong order book of

 Strong order book of ₹30,000 crore is 5.8 times past 12 months' revenues
 Given the Smart Cities initiative, Angel

Broking's analysts

estimate order book

to double by FY18
Though NBCC gets
large orders on
nomination basis
and has a negative
working capital, it
remains a
competitive player



ULTRATECH CEMENT

Market price (₹)	2,777.7
Returns 1-year (%)	10.3
M-cap (₹ cr)	76,225
Debt-equity ratio (x)	0.5
PE FY17E	19.0

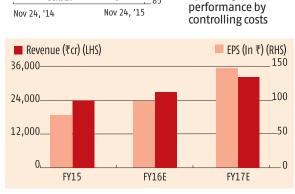
(Base=100) 145

UltraTech Cement 130

115

100

Sensex Nov 24, '14 Nov 24, '15



UNITED SPIRITS

Market price (₹)	3,371.2
Returns 1-year (%)	25.9
M-cap (₹ cr)	48,994
Debt-equity ratio (x)	3.6
PE FY17E	61.1



- Premiumisation of products, soft input costs and cost-cutting will drive future profitability
- Analysts expect ebitda margin to expand 400 bps a year for both FY16 and FY17
- Continued focus on reducing its debt of ₹4,000 crore will reduce interest costs and aid profitability
- Increased revenue pie of Diageo's high-value brands will be a key growth catalyst

