CASE: 1 AT 25 KM (PER DAY COST) (All figure in ₹) Down payment Cost of capital (@8%) Instalment Insurance Parking

Maintenance

Sum total

CASE: 2

Fuel

Maintenance

Sum total (chauffer-driven)

CASE: 3

(All figure in ₹)

Instalment

Insurance Parking

Fuel

Residual value

Maintenance

Sum total (chauffer-driven)

Sum total (self-driven)

ASSUMPTIONS

(11,306 per month)

Fuel cost: ₹ 6 per km

per km/per min pricing): 0-50 km: ₹14 per km 50-100km: ₹12 per km >100km: ₹11 per km

UBER PRICING Base fare (₹)

Per km (₹)

per min (₹) Source: EY

Down payment Cost of capital (@8%)

Sum total (self-driven)

(chauffer-driven)

Fuel

CAR CONTROL

Residual value

-110 150 32 Sum total (self-driven) 626 1,026

Buying a

71

33

377

22

50

car on loan

Buying a car

(fully paid)

356

167

22

50

-110

150

32

668

Uber/Ola (assuming

420

surge @1.5x at

40% of the time)

1,068 AT 75 KM (PER DAY COST)

450 32 943

1.384

Buying a car

(fully paid)

356

167

22

50 -82

750

38

984

Uber/Ola (assuming surge @1.5x at

40% of the time) 1,080 Uber/0la (assuming surge @1.5x at

40% of the time)

1,650

Buying a car on loan (fully paid) (All figure in ₹) Down payment 71 Cost of capital (@8%) 33 377 Instalment 22 Insurance Parking 50 Residual value -96

1.343

car on loan

AT 125 KM (PER DAY COST) **Buying** a

71

33

377 22

50

82 750

38

1,259

1,659

(assuming city-driving-average of around 10km/litre)

For vehicle travelled <50 km per day: ₹2 lakh For vehicle travelled 50 - 100 km/daily: ₹1.75 lakh For vehicle travelled >100 km per day: ₹1.5 lakh Uber fare (factoring average of base fare,

Residual value of car after five years:

Chauffer cost per month (₹12,000)

1.301 1,701 All values used, are at current prices Petrol car value: ₹ 6.5 lakh; 20% downpayment Interest cost: 11% of 5.2 lakh, 5 years Replacement cycle assumed at 5 years

40

7